

# Private Cloud

PRIVATE CLOUD, FULLY MANAGED.

With Summit's Private Cloud, you get a fully managed, dedicated infrastructure without having to run it yourself. Get the flexibility of virtualization with the performance, security, and predictability of private infrastructure, backed by Summit engineers who handle the day-to-day operations.

## Pain Points & Risks

- ✗ **Surprise cloud bills** – Public cloud pricing fluctuates month to month, making budgeting and forecasting painful.
- ✗ **Operational overload** – Managing hypervisors, patching systems, monitoring performance, and handling incidents pulls teams away from real work.
- ✗ **Performance uncertainty** – Shared infrastructure creates noisy neighbors, unpredictable latency, and resource contention.
- ✗ **Security pressure** – Multi-tenant platforms complicate compliance, audits, and data isolation.
- ✗ **Vendor lock-in** – Once you commit to a platform, changing direction can be costly and disruptive.

## Features that Deliver

<p>Summit's Private Cloud delivers a fully dedicated environment for workloads that demand consistent performance and strong compliance, all without the burden of day-to-day operations.</p>	<p><b>PLATFORM FLEXIBILITY</b> Run VMware, Proxmox, or Hyper-V based on your technical and licensing strategy.</p>
<p><b>TRUE SINGLE-TENANT ARCHITECTURE</b> Dedicated hardware and resources. No shared environments or noisy neighbors.</p>	<p><b>PREDICTABLE MONTHLY PRICING</b> Flat-rate pricing. Steady price assurance to eliminate surprise bills and simplify planning.</p>
<p><b>FULLY MANAGED</b> We handle deployment, monitoring, patching, troubleshooting, and ongoing operations.</p>	<p><b>BUILT-IN HIGH AVAILABILITY</b> Designed for uptime, backed by Summit's 100% uptime SLAs on power and network.</p>

## Optional Add-ons

- ✓ Dedicated firewalls with advanced threat protection
- ✓ DDoS protection to keep applications online during attacks
- ✓ SAN or Object Storage to scale capacity without reworking your environment
- ✓ Managed backups or full-scale DRaaS for business continuity
- ✓ Load balancers for traffic distribution and high availability
- ✓ Connectivity to major public clouds

## Outcomes That Matter

- Predictable performance with dedicated infrastructure
- Stable monthly infrastructure costs
- Less time spent managing day-to-day operations
- Improved security and compliance control
- Easier scaling as workloads change
- Ability to focus on strategic IT initiatives

### TESTIMONIAL

"Summit migrated four merging healthcare orgs to our new cloud with 100% success and zero downtime."

vizient.



## Core Use Cases

- Exiting public cloud/cloud repatriation
- Hybrid architectures combining private and public cloud
- Virtualization refresh
- AI and analytics workloads
- Business-critical databases and applications

## Summit Advantages

- Enterprise-grade infrastructure backed by 100% uptime SLAs
- 24/7 access to US-based certified engineers for support and troubleshooting
- Flexible management options: self-managed, co-managed, or fully managed
- Built and refined since the 1990s with decades of operational experience
- Infrastructure aligned with HIPAA, PCI DSS, SOC 2, GDPR, and ISO 27001
- Global data centers for redundancy, proximity, and scale
- Transparent pricing with no surprise overages

## Global Data Centers

Our global network of secure data centers keeps your infrastructure close to customers, users, and partners worldwide.



## Take the Next Step

Take control of your cloud without taking on more work. [Contact us today](#) to learn more about building an environment that fits your workloads, budget, and long-term goals.



### ABOUT SUMMIT

Summit manages IT infrastructure for enterprise organizations in secure data centers worldwide.