Case Study

AI RECRUITING PLATFORM

An AI-focused recruiting company swapped its AWS spend for infrastructure as a service (IaaS). Now, they have double the capacity with the same budget.

INDUSTRY:

Software, Recruiting

SUMMIT PRODUCTS:

IaaS

SUMMIT™

Challenge

A fast-growing AI recruiting company found its cloud hosting costs on AWS becoming unsustainable as its business matured. The company, initially attracted to the scalability of AWS, no longer required the full suite of public cloud features it was paying for.

Its product was mature. User demand and expectations were steady. Peak loads only happened during select feature releases.

Additionally, the team anticipated significant future cost increases due to their use of large language models (LLMs) requiring powerful cloud graphics processing units (GPUs).

Solution

The company migrated from AWS to Summit's dedicated IaaS offering. The move allowed the team to leverage a more cost-effective solution with better performance and support.

Results

| 30% | **COST SAVINGS COMPARED TO AWS** | 50% | **PROCESSING POWER WITH SAME BUDGET** |

HUMAN SUPPORT

There's no such thing as support from a behemoth like AWS. With Summit, the team can talk to a real engineer instead of an AI chatbot.

IMPROVED PERFORMANCE

Swapping shared network storage in AWS for dedicated local storage from Summit had a noticeable impact on performance.

Conclusion

This case study demonstrates how a growing AI company achieved **significant cost savings** and increased capacity by migrating from a public cloud to a **dedicated IaaS solution**.

This approach is particularly relevant for companies with **predictable workloads** and significant resource requirements, especially for computationally intensive tasks like LLMs.

See what you'll save by moving your IT operations to Summit.

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