

SUMMIT™

Hardware & Software Resale

SAME PRODUCTS, LOWER COSTS

Summit makes it easy to buy the hardware and software your business needs. With access to top OEM partners and highest-tier discounts, we get you what you need for cheaper than going direct.



Pain Points & Risks

- ❌ Complex procurement processes slow projects down
- ❌ Long lead times delay critical deployments
- ❌ OEM pricing models and licensing bundles crease costs
- ❌ Limited internal procurement bandwidth
- ❌ Multiple vendors create unnecessary overhead
- ❌ Lack of trusted expertise during hardware and licensing selection

Features that Deliver

Summit's Hardware & Software Resale combines simplicity, speed, and expertise to give your team what it needs.

BROAD OEM CATALOG	Dell, HP, Lenovo, Cisco, Supermicro, Pure Storage, Juniper, Palo Alto, and more.		COMPETITIVE PRICING	Top-tier OEM discounts and reseller advantages passed directly to you.	
GPU SERVERS	Including traditional OEMs above along with Lambda, Gigabyte, Comino, and other high-performance options.		FLEXIBLE BUYING	No hosting commitment or bundles required.	
SOFTWARE & LICENSING	Veeam, Microsoft, Red Hat, Omnisys, and more.		STREAMLINED PROCESS	From quote to delivery, handled by real humans who know your business.	

Tailored for Your Business:

Summit makes procurement simple for both existing customers and new buyers:

CURRENT SUMMIT CUSTOMERS	NEW BUYERS
Consolidate hardware, software, and services through one trusted partner	Skip the bureaucracy and buy directly, with transparent pricing and faster turnaround

Optional Add-ons

- ✓ **Configuration Services:** Preconfigured systems tested and ready to deploy
- ✓ **Logistics Support:** Coordinated delivery across multiple sites
- ✓ **Extended Warranties:** Flexible coverage for mission-critical assets
- ✓ **Licensing Advisory:** Ensure compliance and optimize renewals

Outcomes That Matter

- Simplified procurement with fewer vendors to manage
- Faster delivery for critical hardware and software needs
- Lower total cost of ownership through discounts and efficient sourcing
- Improved compliance with guided licensing support
- Reduced strain on internal procurement and IT resources
- Faster international and domestic delivery

TESTIMONIAL

“The Pure setup is super compact, sips power, and beats every competing bid on price. Nobody else came close. What a glorious sight!”

37signals 

Core Use Cases

- Refreshing legacy infrastructure with new servers, storage, and networking gear
- Procuring GPUs for AI/ML and high-performance computing projects
- Consolidating software licensing under one trusted partner
- Supporting cloud, colocation, or hybrid environments with compatible gear
- Simplifying multi-site rollouts with coordinated procurement and delivery

Summit Advantages

- Access to leading OEMs with reseller-level discounts
- Simplified domestic and international shipping with procurement and delivery managed through Summit
- No bundles or hidden commitments, buy only what you need
- Expert support from Summit's engineering and procurement teams
- Faster, simpler procurement process vs. traditional VAR channels
- Trusted partner relationship whether or not you host with Summit

Global Data Centers

Summit's worldwide posture keeps infrastructure secure, compliant, and close to your business. If you do need a location to host these products, we've got you covered!



Take the Next Step

Make hardware and software procurement simple. **Contact Summit today** for a fast, transparent quote on the systems and licenses your business needs.

SummitHQ.com • 888-244-6559



ABOUT
SUMMIT

Summit manages IT infrastructure for enterprise organizations in secure data centers worldwide.