

Managed SAN

Struggling with complex storage and a limited team?

Summit's Managed SAN Storage is the solution. We deliver a turnkey, scalable, and secure block-level storage environment designed to simplify operations and control costs. Built for your most demanding workloads – from databases to virtual machines – our SAN provides the high performance and low latency you need to thrive.

Pain Points & Risks

Effective storage management isn't just about hard drives. It's about avoiding the challenges (and the consequences) that come with complex environments:

- ✗ **Complexity & Staffing Gaps** – Without dedicated storage specialists, managing a SAN is difficult. The result: configuration mistakes, downtime, and rising support costs.
- ✗ **Data Growth & Scalability** – Storage that can't scale forces disruptive upgrades and uncontrolled cost creep.
- ✗ **Compliance & Security** – Falling short of HIPAA, GDPR, or PCI DSS requirements risks breaches, fines, and legal exposure.
- ✗ **Performance for Critical Apps** – Inefficient storage throttles databases, transactional systems, and AI/ML workloads – degrading customer experience.
- ✗ **Hidden Costs** – Network transit fees and poor utilization silently erode budgets.
- ✗ **Backup & Recovery Gaps** – Outdated or incomplete backups turn routine outages into existential threats.

Features that Deliver

Our SAN Storage is engineered for enterprise workloads that demand both performance and resilience.



ENTERPRISE-GRADE PERFORMANCES

High-speed, low-latency block storage designed to handle your most critical databases, applications, and virtualized environments.



ALL-FLASH ARCHITECTURE (POWERED BY PURE STORAGE)

Consistent throughput and rock-solid reliability, backed by industry-leading hardware.



SNAPSHOT & BACKUP SUPPORT

Point-in-time snapshots protect against data loss and speed up recovery.



SCALABLE CAPACITY

Expand seamlessly as business needs grow without downtime or



HIGH AVAILABILITY OPTIONS

Redundant controllers and multi-path configurations minimize risk of downtime.



SECURITY BUILT-IN

Encryption in transit by default, with optional encryption at rest for compliance-driven industries.

Optional Add-ons

Customize your SAN to meet business continuity, compliance, and performance goals.

- ✓ **Advanced Storage Replication for Geo-Redundancy** – Choose synchronous or asynchronous replication to protect against site-level failures.
- ✓ **Enhanced Snapshots & Retention** – Increase snapshot frequency and extend retention windows to match your RPO/RTO needs.
- ✓ **Encryption at Rest** – Satisfy stringent compliance requirements with hardware-level data encryption.
- ✓ **Performance Tiering** – Align storage tiers to workload profiles for cost optimization and faster response times.
- ✓ **Expanded Snapshots & Retention Pools** – Scale protection policies across larger datasets with flexible retention scheduling.
- ✓ **High-Availability Configurations** – Fully redundant designs that deliver continuous service availability, even during upgrades or hardware failures.

Tailored for Your Business: Shared vs. Dedicated

Summit offers two flexible SAN options to align with your business needs and budget. Both options come with a predictable monthly pricing model that eliminates surprise fees and supports budget planning.

Shared SAN:

This option provides a cost-efficient solution by utilizing a shared storage environment. It's ideal for businesses looking to benefit from enterprise-grade performance and reliability at a lower price point.

Dedicated SAN:

For businesses with the highest performance and security requirements, a dedicated SAN offers a completely isolated storage environment. This provides consistent, predictable performance and an extra layer of control for your most sensitive applications.

Outcomes That Matter

With Summit, you get more than just storage;
you get peace of mind and performance
you can trust.

UNLEASH PERFORMANCE

Power your most demanding applications—like databases and virtual machines—with lightning-fast SAN performance that is ridiculously fast and ridiculously reliable.

KEEP RUNNING

Our SAN architecture offers near-zero data loss and built-in failover to keep your business running smoothly. SAN is backed by 99.99995% durability and 99.9995% availability SLAs.

SIMPLIFY & SAVE

Cut complexity and control costs with a fully managed solution. No hardware headaches or staffing strain.

INTEGRATE EASILY

You get consistent low-latency and high IOPS performance with support for Fiber Channel and iSCSI protocols.

TESTIMONIAL

"Summit turned a tangled web of systems into a platform we can actually grow on. What used to slow us down now runs so smoothly we hardly think about it, and that's the point!"

— One of the largest independent packaging providers in North America, powering Fortune 500 food, retail, and healthcare brands

Core Use Cases

Our SAN is designed to excel in a variety of environments:

DATABASES AND TRANSACTIONAL SYSTEMS:

Ideal for hosting relational databases (like SQL Server and Oracle) and other high-throughput applications that demand consistent performance.

VIRTUAL MACHINE BACKENDS:

A perfect backend for virtualized environments like VMware and Hyper-V, ensuring fast disk operations and seamless VM migration.

ENTERPRISE APPLICATIONS:

Critical systems like ERP and financial applications benefit from SAN's exceptional durability and availability.

DISASTER RECOVERY & HIGH AVAILABILITY:

Our SAN supports replication and multi-pathing, making it a cornerstone for serious disaster recovery and high availability strategies.

The Summit Advantages

What makes Summit different?

NO TRANSIT FEES:

Unlike public clouds, we eliminate ALL network transit fees within our infrastructure, saving you a substantial amount on data movement.

DEDICATED EXPERT SUPPORT:

Our team of experts provides hands-on, 24/7 support that major cloud providers don't offer. You always have a partner for troubleshooting and optimization, with access via portal, phone, and email.

SIMPLICITY:

We provide a single, integrated solution across all of our cloud services, reducing your management complexity.

COMPREHENSIVE COMPLIANCE & SECURITY:

We adhere to GDPR, PCI DSS, and HIPAA standards, ensuring your data is always protected.

Global Data Centers

Our network of data centers ensures your data is close to where you do business.



Take the Next Step

Ease your storage chores by offloading the care and feeding of your SAN fabric to the experts at Summit.

Contact us today to find the perfect SAN solution for your business.



ABOUT

SUMMIT

Summit manages IT infrastructure for enterprise organizations in secure data centers worldwide.

SummitHQ.com • 888-244-6559