

A Practical Guide for Finance Leaders Evaluating Sage 300 Hosting

IS YOUR ENVIRONMENT HELPING YOUR BUSINESS OR HOLDING IT BACK?

Your ERP is critical to your business. But the server it's running on shouldn't slow your team down, increase risk, or consume valuable IT resources.

Whether you're still running Sage 300 on-premises or questioning whether your current hosting provider is delivering the service you deserve, modern hosting can improve performance, simplify IT management, and support the way today's finance teams work. It lets you **modernize your infrastructure without changing the Sage 300 software your team already knows.**

Is It Time to Rethink Your Sage 300 Infrastructure?

If any of this sounds familiar, it may be time to consider a better hosting strategy.



Your server is aging. Maintaining aging hardware, replacing servers, and planning upgrades can quickly become expensive and disruptive.



Your team needs secure access from anywhere. Today's workforce expects reliable remote access without the frustrations of VPNs or office-only connectivity.



Performance impacts productivity. Slow response times during month-end close or reporting deadlines cost valuable time and create unnecessary frustration.



Downtime is becoming too common. Unexpected outages affect accounting operations, customer service, and business continuity.



Your hosting provider isn't delivering the service you expected. Support responsiveness, communication, and consistent performance matter just as much as the technology behind your environment.

Why Businesses Move Sage 300 to Summit

Moving Sage 300 to the cloud lets your business keep the ERP you know while modernizing the infrastructure that supports it.

TRADITIONAL INFRASTRUCTURE		SUMMIT HOSTED
Server replacement every few years	→	No hardware purchases to manage
VPNs and remote desktop complexity	→	Secure access from virtually anywhere
Manual backups	→	Managed backups and disaster recovery
Internal server maintenance	→	Infrastructure managed by Sage hosting specialists
Downtime impacts business operations	→	Highly available hosted environment
Performance limited by aging hardware	→	Dedicated resources optimized for Sage 300



Keep
Sage 300.
Upgrade
everything
around it.

The Business Value Controllers Care About

Technology investments should improve business performance, not simply replace equipment.

Predictable IT Spending.

Replace large capital expenditures with a consistent monthly operating expense.

Increased Productivity.

Faster system performance helps accounting teams spend less time waiting and more time closing books, serving customers, and supporting the business.

Confidence in Your Technology Partner.

Reliable support and experienced Sage professionals make the difference when your accounting system is critical to daily operations.

Reduced Business Risk.

Professionally managed infrastructure, backups, and disaster recovery help minimize downtime and protect critical financial data.

The Summit Difference

Hosting Sage 300 is only part of what we do. The best hosting experience comes from combining reliable infrastructure with responsive, knowledgeable support – a partnership, not just a platform.



PURPOSE-BUILT FOR SAGE 300.

Your hosting environment is optimized specifically for Sage 300 and the applications your business depends on, delivering consistent performance and reliability.



SUPPORT THAT KNOWS YOUR BUSINESS.

When questions arise, you'll work with experienced U.S.-based professionals who understand accounting applications, not just servers.



DEDICATED ENVIRONMENTS.

Your Sage 300 environment isn't competing for resources in a crowded shared infrastructure, so performance stays predictable when your business needs it most.



PROACTIVE MANAGEMENT.

We continuously monitor and maintain your environment, helping identify and address potential issues before they become business disruptions.



A PARTNER FOR THE LONG TERM.

From implementation through ongoing support, Summit is committed to helping your technology evolve as your business grows.

Myth vs. Reality

Many organizations hesitate to move to hosted infrastructure because of common misconceptions.

MYTH

"We'll have to replace our IT provider."

REALITY

Summit regularly works alongside third-party IT providers and managed service firms. They continue supporting your users, devices, Microsoft 365, networking, and day-to-day IT while Summit manages the Sage 300 hosting environment.

MYTH

"Cloud hosting means giving up control."

REALITY

You retain ownership of your data while gaining professionally managed infrastructure designed for security, performance, and business continuity.

MYTH

"Migration will be disruptive."

REALITY

With proper planning, most organizations transition with minimal interruption to daily business operations.

MYTH

"Moving to the cloud means learning a new ERP."

REALITY

Your team continues using the same Sage 300 software and workflows they already know. Only the infrastructure changes.

Questions Every Business Should Ask Before Choosing a Hosting Provider

Before making a decision, ask every provider these important questions:

- ✓ How quickly do you respond to support requests?
- ✓ Will our environment be dedicated or shared?
- ✓ What backup and disaster recovery processes are included?
- ✓ Can you support our Sage-integrated third-party applications?
- ✓ What happens if our office loses internet or power?
- ✓ How is system performance monitored?
- ✓ Who performs maintenance and updates?
- ✓ Will we have access to knowledgeable Sage hosting specialists?

SUMMIT, BY THE NUMBERS

30+

years supporting business-critical accounting applications

99.99%+

uptime

U.S.-based

support team

Thousands of hosted users

from accounting firms to manufacturers, distributors, and growing businesses

Dedicated environments

designed for performance and security

Curious What Your ROI Could Look Like?

Many organizations are surprised to discover how much they're spending to maintain aging infrastructure. A Sage 300 hosting assessment can help identify opportunities to reduce costs associated with:

- Server replacements
- Backup infrastructure
- Hardware maintenance
- Downtime and lost productivity
- Internal IT labor
- Disaster recovery planning



Prefer to start with the numbers?

Check out our ROI calculator to compare your current environment against a hosted solution.

[ROI Calculator →](#)

READY TO SEE WHAT'S POSSIBLE?

Schedule a Complimentary Sage 300 Hosting Assessment

Whether you're evaluating your first move to hosted infrastructure or considering a change from your current provider, we'll review your environment, answer your questions, and help you determine whether hosting is the right fit – **no obligation, just practical guidance.**

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